





# KAZI SAOWN HOSEN


## Senior Sales Executive

### Profile

A goal-oriented and dynamic Senior Sales Executive with over 3 years of hands-on experience in both B2B and B2C sales environments. Skilled in client relationship management, lead generation, and meeting/exceeding sales targets. Adept at market analysis, strategic planning, and team coordination. Proven ability to contribute to business growth through increased revenue and customer satisfaction

 01764-040456

 kazishaonhosen@gmail.com

 BGB Hostel, Pilkhana, Dhaka.

### Education

**Master of Business Administration (MBA) – Ongoing**  
National University  
2023 – Present

**Bachelor of Business Administration (BBA) – Accounting**  
National University  
2016 – 2022

### Expertise

Customer Relationship Management (CRM)  
Team Collaboration  
Target Achievement  
FIELD SALES & RETAIL SALES  
DIGITAL SALES TOOLS (CRM SOFTWARE, EXCEL, ETC.)

### Language

English – Intermediate / Advanced  
Bangla – Native



### Work Experience

#### Tilottoma Bangla Group

##### SR. Executive

2022 – Present

- Achieved monthly sales targets through client acquisition and relationship building.
- Conducted regular market analysis to identify opportunities and competitor trends

#### DARAZ BD

##### Hub Operator

2019 – 2021

- Managed daily parcel scanning, sorting, and efficient handover to delivery riders.
- Handled cash, return parcels, and monitored hub performance metrics.

#### MEENA BAZAR

##### Executive- Cashier

2017 – 2019

- Handled POS systems, cash, and digital transactions efficiently.
- Experienced in customer service, resolving billing discrepancies, and performing daily cash reconciliation.



### References

#### Shawkot Imran Khan

Tilottoma Bangla Group/ CEO

Phone: 01404-030722

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#### Albert Mondol

Showroom Incharge-AGM

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