



01764-040456



kazishaonhosen@gmail.com



BGB Hostel, Pilkhana,
Dhaka.

Education

Master of Business Administration (MBA) – Ongoing

National University

2023 – Present

Bachelor of Business Administration(BBA)-
Accounting

National University

2016 – 2022

Expertise

Customer Relationship Management (CRM)

Team Collaboration

Target Achievement

FIELD SALES & RETAIL SALES

DIGITAL SALES TOOLS (CRM SOFTWARE, EXCEL, ETC.)

Language

English – Intermediate / Advanced

Bangla – Native

KAZI SAOWN HOSEN

Senior Sales Executive

Profile

A goal-oriented and dynamic Senior Sales Executive with over 3 years of hands-on experience in both B2B and B2C sales environments. Skilled in client relationship management, lead generation, and meeting/exceeding sales targets. Adept at market analysis, strategic planning, and team coordination. Proven ability to contribute to business growth through increased revenue and customer satisfaction



Work Experience

Tilottoma Bangla Group

SR. Executive

2022 –
Present

- Achieved monthly sales targets through client acquisition and relationship building.
- Conducted regular market analysis to identify opportunities and competitor trends

2019
–
2021

DARAZ BD

Hub Operator

- Managed daily parcel scanning, sorting, and efficient handover to delivery riders.
- Handled cash, return parcels, and monitored hub performance metrics.

2017
–
2019

MEENA BAZAR

Executive- Cashier

- Handled POS systems, cash, and digital transactions efficiently.
- Experienced in customer service, resolving billing discrepancies, and performing daily cash reconciliation.



References

Shawkot Imran Khan

Tilottoma Bangla Group/ CEO

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Albert Mondol

Showroom Incharge-AGM

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